

FINANCIAL STATEMENTS

FOR THE YEARS ENDED MARCH 31, 2020 AND 2019

FINANCIAL STATEMENTS

MARCH 31, 2020 AND 2019

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Vicente Ferrer Foundation USA, Inc.

We have audited the accompanying financial statements of Vicente Ferrer Foundation USA, Inc. (a nonprofit organization), which comprise the statements of financial position as of March 31, 2020 and 2019, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Vicente Ferrer Foundation USA, Inc. as of March 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Ouellette & Associates, P.A.
Certified Public Accountants

Lewiston, Maine July 9, 2020

STATEMENTS OF FINANCIAL POSITION

MARCH 31, 2020 AND 2019

		2020	 2019
ASSETS			
Cash and Cash Equivalents	\$	65,350	\$ 51,120
Pledges Receivable		1,480	1,497
Grants Receivable		11,360	9,700
Security Deposit and Other Assets		6,747	5,340
Property and Equipment, Net		1,035	 1,867
TOTAL ASSETS	\$	85,972	\$ 69,524
LIABILITIES			
Accounts Payable and Accrued Expenses	<u>\$</u>	<u>-</u>	\$ 139
NET ASSETS			
Net Assets without Donor Restrictions		74,612	54,835
Net Assets with Donor Restrictions		11,360	14,550
Total Net Assets		85,972	 69,385
TOTAL LIABILITIES AND NET ASSETS	\$	85,972	\$ 69,524

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED MARCH 31, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES AND SUPPORT	e 427 500	6	e 427 500
Grants Contributions	\$ 427,500	\$ -	\$ 427,500
Special Event Revenue	89,311 53,014	11,360	100,671 53,014
In-Kind Contributions	11,505	-	11,505
Release of Donor Restricted Funds	14,550	(14 550)	11,505
Release of Donor Restricted runds	14,550	(14,550)	
TOTAL REVENUES AND SUPPORT	<u>595,880</u>	(3,190)	592,690
EXPENSES			
Program Services:			
Grants Made to India	111,883	_	111,883
Awareness	152,836		152,836
Total Program Services	264,719		264,719
Costs of Direct Benefits to Donors	14,430	_	14,430
Supporting Services:			
Management and General	146,524	_	146,524
Fundraising	150,430	<u> </u>	150,430
Total Support Services	296,954		296,954
TOTAL EXPENSES	576,103		576,103
CHANGE IN NET ASSETS	19,777	(3,190)	16,587
NET ASSETS, BEGINNING OF YEAR	54,835	14,550	69,385
NET ASSETS, END OF YEAR	<u>\$ 74,612</u>	\$ 11,360	\$ 85,972

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED MARCH 31, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES AND SUPPORT			
Grants	\$ 249,860	\$ -	\$ 249,860
Contributions	85,251	14,550	99,801
Special Event Revenue	161,970	-	161,970
In-Kind Contributions	68,579	<u>-</u>	68,579
TOTAL REVENUES AND SUPPORT	565,660	14,550	580,210
EXPENSES			
Program Services			
Grants Made to India	127,905	-	127,905
Awareness	191,561	-	191,561
Total Program Services	319,466		319,466
Costs of Direct Benefits to Donors	52,058	-	52,058
Supporting Services:			
Management and General	186,144	_	186,144
Fundraising	103,716	-	103,716
Total Support Services	289,860		289,860
TOTAL EXPENSES	661,384		661,384
CHANGE IN NET ASSETS	(95,724)	14,550	(81,174)
NET ASSETS, BEGINNING OF YEAR	150,559		150,559
NET ASSETS, END OF YEAR	\$ 54,835	\$ 14,550	\$ 69,385

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED MARCH 31, 2020 $\,$

			Support Services			
	Program Services	Costs of Direct Benefits to Donors	Management and General	Fundraising	<u>Total</u>	
GRANTS MADE TO INDIA	<u>\$ 111,883</u>	<u>\$</u>	<u> </u>	<u> </u>	<u>\$ 111,883</u>	
SALARIES AND RELATED EXPENSES						
Salaries and Wages	98,485	-	71,292	42,213	211,990	
Payroll Taxes	7,594		6,174	4,488	18,256	
Total Salaries and Related Expenses	106,079		77,466	46,701	230,246	
OTHER EXPENSES						
Bank Service Charges	_	-	521	510	1,031	
Charitable Solicitations	-	-	395	2,142	2,537	
Conference Fee	4,787	-	143	-	4,930	
Insurance	482	-	2,222	638	3,342	
Outside Contracted Services	2,210	-	1,801	3,241	7,252	
Postage and Mailing	417	-	123	236	776	
Printing and Copying	2,255	-	382	538	3,175	
Professional Fees	11,820	-	48,653	25	60,498	
Rent, Parking, Utilities	11,511	-	12,716	7,076	31,303	
Special Events Expenses	-	2,925	-	88,391	91,316	
Supplies	2,216	-	334	-	2,550	
Telephone	496	-	539	338	1,373	
Travel	10,563	-	397	594	11,554	
Depreciation	-	-	832	-	832	
In-Kind Professional Services		11,505			11,505	
Total Other Expenses	46,757	14,430	69,058	103,729	233,974	
TOTAL EXPENSES	<u>\$ 264,719</u>	\$ 14,430	<u>\$ 146,524</u>	<u>\$ 150,430</u>	\$ 576,103	

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED MARCH 31, 2019

			Support Services		
	Program Services	Costs of Direct Benefits to Donors	Management and General	Fundraising	Total
GRANTS MADE TO INDIA	\$ 127,905	\$ -	\$ -	\$ -	\$127,905
SALARIES AND RELATED EXPENSES					
Salaries and Wages	105,570	-	91,028	29,215	225,813
Payroll Taxes	8,877	<u> </u>	7,498	2,426	18,801
Total Salaries and Related Expenses	114,447		98,526	31,641	244,614
OTHER EXPENSES					
Bank Service Charges	180	-	613	3,605	4,398
Charitable Solicitations	-	-	-	3,070	3,070
Conference Fee	3,473	-	304	1,536	5,313
Insurance	2,879	-	3,588	554	7,021
Outside Contracted Services	3,743	-	674	2,577	6,994
Postage and Mailing	149	-	14	68	231
Printing and Copying	796	-	220	30	1,046
Professional Fees	17,094	-	38,501	-	55,595
Rent, Parking, Utilities	13,629	-	8,635	2,954	25,218
Special Events Expenses	-	38,958	-	57,155	96,113
Supplies	1,077	-	61	119	1,257
Telephone	1,206	-	578	146	1,930
Travel	5,794	-	5,072	261	11,127
Depreciation	-	-	973	-	973
In-Kind Professional Services	27,094	13,100	28,385		68,579
Total Other Expenses	77,114	52,058	87,618	72,075	288,865
TOTAL EXPENSES	\$ 319,466	\$ 52,058	\$ 186,144	\$ 103,716	\$ 661,384

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED MARCH 31, 2020 AND 2019

		2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in Net Assets	\$	16,587	\$ (81,174)
Adjustments to Reconcile Change in Net Assets to			
Net Cash Flows From Operating Activities:			
Depreciation		832	973
(Increase) Decrease in Operating Assets:			
Pledges Receivable		17	867
Grants Receivable		(1,660)	(9,700)
Security Deposits and Other Assets		(1,407)	95
Increase (Decrease) in Operating Liabilities:		, ,	
Accounts Payable and Accrued Expenses		(139)	(2,635)
NET CASH FLOWS FROM OPERATING ACTIVITIES		14,230	(91,574)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of Property and Equipment		<u>-</u>	 (980)
NET CHANGE IN CASH AND CASH EQUIVALENTS		14,230	(92,554)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		51,120	 143,674
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$</u>	65,350	\$ 51,120

NOTES TO FINANCIAL STATEMENTS

MARCH 31, 2020 AND 2019

NOTE 1: NATURE OF ACITIVITIES

Vicente Ferrer Foundation USA, Inc. (VFF USA) was incorporated on March 18, 2013 for the purpose of supporting charitable, education, and scientific programs as described in Section 501(c)(3) of the Internal Revenue Code, by empowering rural communities in India through building strategic partnerships with key corporate, individual, and institutional stakeholders in the United States. VFF USA is supported primarily through donor contributions and grants. The principal place of business of VFF USA is in Washington, DC.

VFF USA's mission is to eradicate poverty in India by empowering rural communities. VFF USA does this by educating people in the USA about the development challenges faced by communities that they partner with in India and by fundraising for projects in India. Program services consist of grants, charitable initiatives, and educational events.

Awareness - Educate people in the United States about the challenges faced by marginalized communities in rural India, as well as the sustainable development projects which VFF and its partners are carrying out to empower local communities to improve their own living conditions.

Grant Making to India - Provides grants to their partners in India to support comprehensive development programs. Grant making supports rural infrastructure, health equity, education, and sustainable agriculture programs focused on marginalized populations, including women and people with disabilities.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements of VFF USA have been prepared on the accrual basis of accounting and are presented in accordance with accounting principles generally accepted in the United States of America (GAAP), and accordingly reflects all significant receivables, payables, and other liabilities.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from the estimates.

Classification of Net Assets

Net assets of VFF USA are classified based on the presence or absence of donor-imposed restrictions. Net assets are comprised of two groups as follows:

<u>Net Assets without Donor Restrictions</u> - Amounts that are not subject to usage restrictions based on donor-imposed requirements. This class also includes assets previously restricted where restrictions have expired or been met.

NOTES TO FINANCIAL STATEMENTS (Continued)

MARCH 31, 2020 AND 2019

NOTE 2: <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (Continued)

<u>Net Assets with Donor Restrictions</u> - Assets subject to usage limitations based on donor-imposed or grantor restrictions. These restrictions may be temporary or may be based on a particular use. Restrictions may be met by the passage of time or by actions of VFF USA.

Earnings related to restricted net assets will be included in net assets without donor-restrictions unless otherwise specifically required to be included in donor-restricted net assets by the donor or by applicable state law.

Cash and Cash Equivalents

For the purposes of the statements of cash flows, VFF USA considers all liquid investments with a maturity of three months or less to be cash equivalents.

Grants Receivable

Grants receivable are stated at the amount management expects to collect from balances outstanding at year-end. Balances outstanding after management has used reasonably collection efforts are written-off through a charge to bad debt expense and a credit to the applicable grants receivable. Management does not believe an allowance for uncollectible grants receivable is necessary at March 31, 2020.

Property and Equipment

Property and equipment are recorded at cost or, if donated, at their estimated fair value at the date of the gift. Depreciation is computed on a straight-line basis over the following estimated useful lives of the assets:

Computer Equipment 3 years

VFF USA's capitalization policy is to depreciate additions over \$500. Minor additions or repairs that do not extend the useful life of these assets are expensed in the year incurred.

Grants, Contributions and Unconditional Promises to Give

VFF USA receives a grant from a partner organization in Spain to cover operational expenses. All grants have a grant agreement to determine the use and allocation. This grant allows additional donor contributions in the United States to be sent to India to meet the mission and continue to establish VFF USA's office in the United States. Grants that are considered exchange transactions are recorded as revenue when earned, which is generally when the related expenditures are incurred. Grants that are not exchange transactions and are unconditional are recorded when VFF USA receives notification of the grant award. Grants receivable at March 31, 2020 and 2019 totaled \$11,360 and \$9,700, respectively.

NOTES TO FINANCIAL STATEMENTS (Continued)

MARCH 31, 2020 AND 2019

NOTE 2: <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (Continued)

Grants, Contributions and Unconditional Promises to Give (Continued)

VFF USA receives monthly gifts to support their child sponsorship and women's empowerment initiatives, as well as general donations on a one-time basis from contributors, which may have restrictions based upon the request of individual donors. Contributions received are recorded as donor-restricted net assets or net assets without donor restriction, depending on the existence and/or nature of any donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, donor-restricted net assets are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. When a restriction on a contribution is met in the same reporting period that the contribution was received, the contribution is reported in the statement of activities as net assets without donor restrictions.

In-Kind Professional Services

During the year ending March 31, 2020 and 2019, VFF USA has service donations including legal services, advisory services, medical consulting services, Gala event services and photographer. Service donations for the years ending March 31, 2020 and 2019 totaled \$6,000 and \$68,579, respectively. In-kind contributions also consist of food for the Gala event totaling \$5,505 and \$35,448 for the years ending March 31, 2020 and 2019, respectively. These donations are recorded at their fair value in the period received.

Functional Expenses

VFF USA allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program and support service are allocated directly according to their natural expenditure classification. Other expenses, that are common to several functions, are allocated by management based on effort. Supporting services are those related to operating and managing VFF USA and its programs on a day-to-day basis. Supporting services have been sub-classified as follows:

Management and General - Includes all activities related to VFF USA's internal management.

Fundraising - Includes all activities related to maintaining contributor information, distribution of materials and other similar projects related to the procurement of funds for VFF USA's allocations and programs.

Grants to Others

VFF USA recognizes grant expenses at the time grant negotiations are substantially complete with the grantee and the grant award has been approved by the Board of Trustees.

NOTES TO FINANCIAL STATEMENTS (Continued)

MARCH 31, 2020 AND 2019

NOTE 2: <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (Continued)

Income Tax Status

VFF USA is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, VFF USA qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under Section 509(a)(2).

Management has determined that VFF USA does not have any uncertain tax positions and associated unrecognized benefits or liabilities that materially impact the financial statements or related disclosures. Since tax matters are subject to some degree of uncertainty, there can be no assurance that VFF USA's tax returns will not be challenged by the taxing authorities and that VFF USA will not be subject to additional tax, penalties and interest as a result of such challenge. Generally, VFF USA's tax returns remain subject to examination for three years which included the tax years ended March 31, 2018 through 2020.

Recent Accounting Pronouncements

Revenue Recognition

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, to clarify the principles for recognizing revenue and to develop a common revenue standard for U.S. GAAP and International Financial Reporting Standards. The core principle of the guidance requires entities to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance is effective for VFF USA's year ending March 31, 2021. Management is currently evaluating the impact of adoption on VFF USA's financial statements.

Contributions

In June 2018, the FASB issued ASU 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. The issuance of this ASU was in response to the difficulty and diversity in practice of distinguishing between exchange transactions (reciprocal) and contributions (nonreciprocal), as well as distinguishing between conditional and unconditional contributions. The guidance is effective for VFF USA's year ending March 31, 2021. Management is currently evaluating the impact of adoption on VFF USA's financial statements.

Leases

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which will require leases to be recorded as an asset on the balance sheet for the right to use the leased asset and a liability for the corresponding lease obligation for leases with terms of more than twelve months. ASU 2016-02 is effective for non-public companies for fiscal years beginning after December 15, 2021, with early adoption permitted. The Company is evaluating the impact the pronouncement may have on the financial statements.

NOTES TO FINANCIAL STATEMENTS (Continued)

MARCH 31, 2020 AND 2019

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Reclassifications

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements. There was no effect on the previously reported change in net assets.

Subsequent Events

Management has made an evaluation of subsequent events through July 9, 2020, the date the financial statements were available to be issued and concluded that no subsequent events have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements except for events that are disclosed in Note 11.

NOTE 3: PLEDGES RECEIVABLE

Pledges receivable consisted of small dollar donations made online to VFF USA that were not received as of March 31, 2020 or 2019. Pledges receivable for the years ended March 31, 2020 and 2019 total \$1,930 and \$1,497, respectively. VFF USA believes these funds are fully collectible and no allowance was necessary.

NOTE 4: **GRANTS RECEIVABLE**

During the years ending March 31, 2020 and 2019, VFF USA received grants for a nutritional support project for the Adoni area in India and a housing project in the Kadiri region of India. The grants entered in to for the year ending March 31, 2020 totaled \$11,360. VFF USA is scheduled to receive the entire amount of \$11,360 within the following fiscal year. The grants for the year ending March 31, 2019 totaled \$14,550, of which \$9,700 was received in the current fiscal year. VFF USA believes all unconditional promises to give are to be received.

NOTE 5: PROPERTY AND EQUIPMENT

Property and equipment consist of the following at March 31, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Computer Equipment Less: Accumulated Depreciation	\$ 6,502 5,467	\$ 6,502 4,635
Net Property and Equipment	<u>\$ 1,035</u>	<u>\$ 1,867</u>

NOTE 6: **CONCENTRATIONS**

Approximately 72% and 48% of VFF USA's revenue, for the years ended March 31, 2020 and 2019, respectively, was from one funding source, which is based in Spain.

NOTES TO FINANCIAL STATEMENTS (Continued)

MARCH 31, 2020 AND 2019

NOTE 7: RELATED PARTY TRANSACTIONS

Grants were awarded to an organization for which the president of the board of VFF USA was also a program director. The grants awarded totaled \$111,883 and \$127,905 for the years ended March 31, 2020 and 2019, respectively.

Ecotec is owned by the treasurer of the Board of Directors. For the year ended March 31, 2020 and 2019, VFF USA paid Ecotec, \$12,000 for board advisory services.

NOTE 8: OPERATING LEASE

The Organization currently leases its office space under an operating lease for \$2,025 per month. The lease expires on February 28, 2021. Total rent expense was \$31,303 and \$25,218 for the years ended March 31, 2020 and 2019, respectively. Future minimum lease obligations under the non-cancelable lease agreement is \$22,275 for the year ending March 31, 2020.

NOTE 9: NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purpose:

	<u> 2020</u>	<u> 2019</u>
Bastion Grant - Nutritional Support		
In India	\$ 8,360	\$ 14,550
Terres de Lleida's Housing Project	3,000	
Total	<u>\$ 11,360</u>	<u>\$ 14,550</u>

NOTE 10: LIQUIDITY

VFF USA's financial assets available within one year of the statement of financial position date for general expenditures are as follows at March 31, 2020:

	<u>2020</u>	<u>2019</u>
Cash and Cash Equivalents Pledges Receivable Grants Receivable	\$ 65,350 1,480 <u>11,360</u>	\$ 51,120 1,497 <u>9,700</u>
Total financial assets available within one year	<u>78,190</u>	62,317
Less amounts unavailable for general expenditures within one year, due to: Restricted by donors with purpose restrictions	11,360	14,550
Total financial assets available within one year after restrictions	<u>\$ 66,830</u>	<u>\$ 47,767</u>

NOTES TO FINANCIAL STATEMENTS (Continued)

MARCH 31, 2020 AND 2019

NOTE 10: <u>LIQUIDITY</u> (Continued)

VFF USA manages its liquidity by developing and adopting annual operating budgets that provide sufficient funds for general expenditures in meeting its liabilities and other obligations as they become due.

NOTE 11: SUBSEQUENT EVENT - CORONAVIRUS PANDEMIC

An outbreak of a novel strain of coronavirus (COVID-19) has spread to the U.S. and in March 2020, the World Health Organization characterized COVID-19 as a pandemic. There has been no immediate impact to VFF USA's operations but the extent of the future impact of COVID-19 on VFF USA's operational and financial performance is not known as of the date these financial statements were issued.